

"There was a sense pervading that period that not only were we a part of history, but we were history itself — like we were the vanguard of this whole, new, bright millennium."

> **Tamio Wakayama**, featured photographer in This Light of Ours: Activist Photographers of the Civil Rights Movement





The first six months of the Bullock's FY 2020 began in September 2019 filled with optimism and purpose. Visitation and revenue were increasing. Leadership continued its strategy and sustainability process to chart an agile course for the Museum through 2026.

Then, with the health and welfare of the community in mind, the Museum closed its doors to the public on March 17, 2020. As the nation began grappling with a pandemic that grew in proportions not seen for 100 years, the Museum pivoted to expand virtual experiences, enhance and strengthen safety protocols, and utilize its reserve funds to keep staff employed and institutional knowledge protected for as long as possible. There were so many unknowns; planning with flexibility became essential.

The Story of Texas truly expanded in very personal ways for our team and for the people of Texas we serve. It became imperative to wade through propaganda to make informed decisions and find inspiration. I turned to a quote often attributed to Sam Houston on the internet. "The benefits of education and of useful knowledge," he is said

to have written, "are essential to the preservation of a free government."
How true those sentiments, and a fitting use for our Museum work.
But dig deeper for attribution. If he did indeed make such a statement,
Houston seems to have been inspired, nearly verbatim, by the 1816 Indiana constitution (while Texas was still part of Mexico and Houston still in his teens), on the occasion of its legislature making provision for a state-funded university.

And there, perhaps, lies just one example of the importance of our work at the Museum — to reveal and decipher the past through artifacts and experiences that assist us in stewarding conversations about our present and our future. For the

work ahead, we must learn from a difficult year to create an agile strategy that gives a foundation for dealing with the unexpected. In this way, we will continue to inspire and provide historical context for essential conversations that benefit our communities. Financial projections suggest that it will take several years to recover financially from our losses in FY 2020, but through expanded outreach and self-evaluation we will continue to meet our mission to serve the people of Texas.

Margaret Koch

Director

Bullock Texas State History Museum

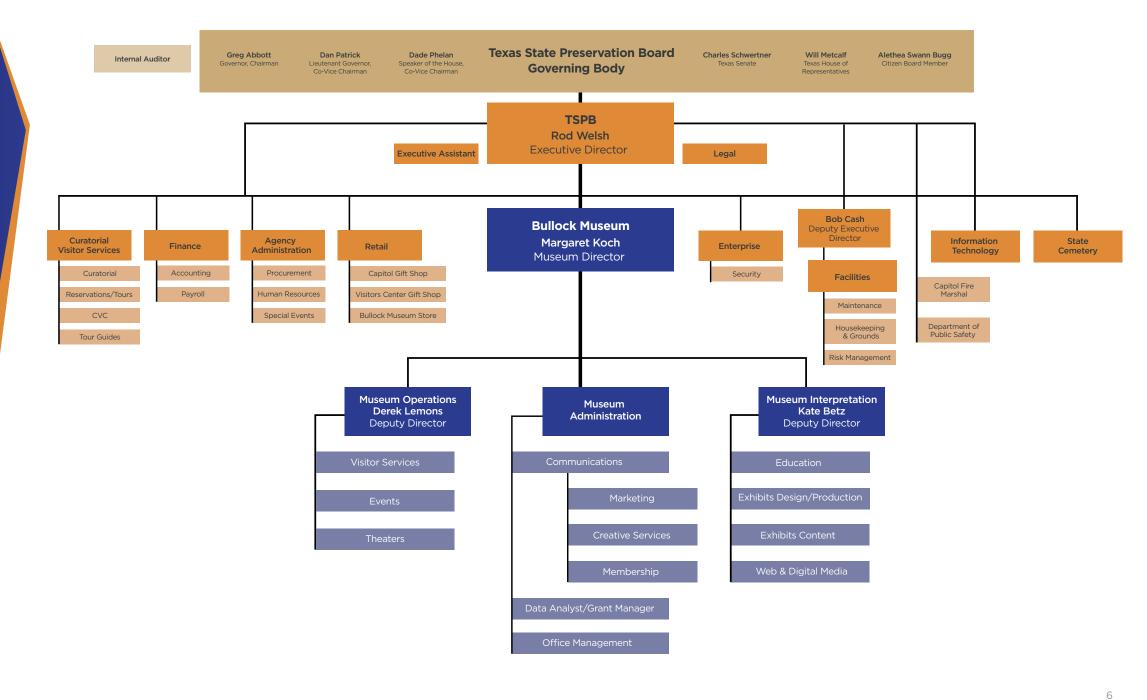
## **OUR MISSION**

The Bullock Museum's mission provides the guiding principles for all the Museum does:

The Bob Bullock Texas State History Museum engages the broadest possible audience to interpret the continually unfolding Story of Texas through meaningful educational experiences. This is accomplished through core values of

LEADERSHIP,
EXCELLENCE,
ACCESSIBILITY,
DIVERSITY,
ENGAGEMENT,
AND RELEVANCE.





## 270,000

visitors accessed online educational content while the Museum was closed between March and August 2020.



## 108,064

patrons from 150 Texas counties, all 50 states and the District of Columbia, 3 U.S. territories, and 34 foreign countries visited the Museum's exhibitions prior to the onset of the pandemic.





**18,590** students participated in distance learning throughout the year.

7,862

logged on to 18 specially crafted virtual programs for families and adults May through August. 1,296

learners participated in 16 new Texas History Tuesdays.



29,468

**450** school groups visited between September 2019 and early March 2020.



450

staff hours of virtual leadership skill-enhancement with support from the Institute of Museum and Library Services, including sessions on communication, diversity, equity, access, and inclusion, enhanced the Museum's

outreach to the community.

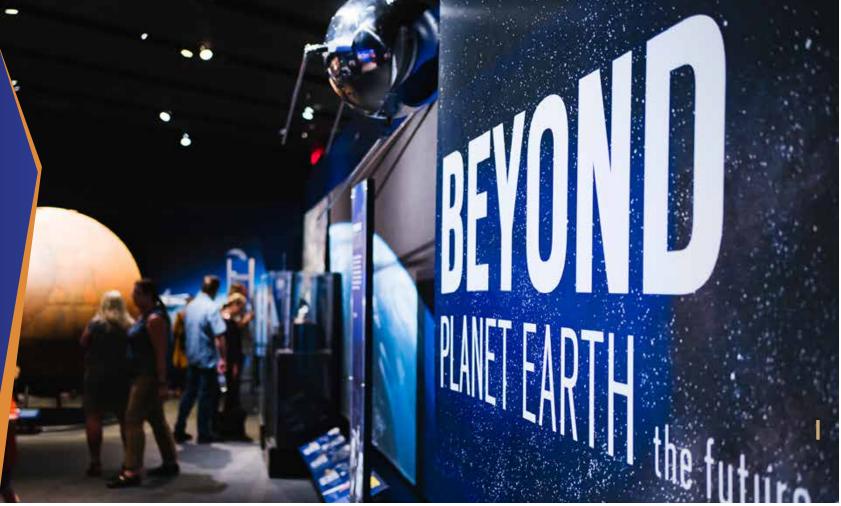
87

community members shared new stories through the Texas Story Project. 208

social media posts related to Texas history and educational programming kept audiences engaged during the Museum's closure.









Across three floors of exhibition spaces, hundreds of artifacts for special exhibitions and core history galleries from across the country presented unique opportunities for visitors to experience Texas history in relationship to the present while reflecting on how history influences future exploration and discovery. Traveling exhibitions like Beyond Planet Earth highlighted that special connection between the past and future.





















Although planned well in advance of the activism that gripped the nation in 2020, exhibitions such as This Light of Ours, Activist Photographers of the Civil Rights Movement provided timely and thoughtful reflection, insight, and conversation on the long-standing struggles for equity and justice. Maria Varela, (bottom right), special guest for the opening event whose work was featured in the exhibition, was the first Latina woman to document the 1960s civil rights struggle in America's Southern Black Belt.







# NOTICE

## LADIES WHO WISH TO VOTE

IN DEMOCRATIC PRIMARY OF JULY 27th, 1918 MUST REGISTER BEFORE THE TAX COLLECTOR BETWEEN JUNE 26th AND JULY 11th, BOTH IN-CLUSIVE. LADIES LIVING IN AUSTIN MUST AP-PEAR AT THE TAX COLLECTOR'S OFFICE WHILE LADIES LIVING OUTSIDE OF AUSTIN MUST APPEAR IN PERSON EITHER AT THE TAX COLLECT-OR'S OFFICE AT THE COURT HOUSE, OR AT THE FOLLOWING PLACES AT THE TIME SPECIFIED:

Kimbro Manda Store Manor Littlepage's Store Webberville Sprinkle Decker Pflugerville Watter's Station Del Valle Store Elroy Store Colton Creedmoor Bluff Springs Manchaca Oak Hill Bee Cave

Forenoon of Friday, June 28th Afternoon of Friday, June 28th All day of Saturday, June 29th Forenoon of Monday, July 1st Afternoon of Monday, July 1st Forenoon of Tuesday, July 2nd Afternoon of Tuesday, July 2nd All day of Wednesday, July 3rd Merrilltown Store Forenoon of Friday, July 5th Afternoon of Friday, July 5th All day of Saturday, July 6th Forenoon of Monday, July 8th Afternoon of Monday, July 8th All day of Tuesday, July 9th Forenoon of Wednesday, July 10th Afternoon of Wednesday, July 10th Forenoon of Thursday, July 11th Afternoon of Thursday, July 11th

ALL REGISTRANTS MUST FILL OUT THEIR CER-TIFICATES AND SIGN SAME IN THEIR OWN HANDWRITING. Respectfully,

ROBERT MAUD, Tax Collector, Travis County.

Whether onsite in one of the Museum's theaters, galleries or classrooms, or through virtual experiences, interactive partnerships with experts, authors, historians, and scientists strengthened relationships with Museum-goers of all ages. Combined with outstanding archival and three dimensional artifacts such as those related to the Museum's commemoration of the Suffrage movement in Texas, audiences and visitors had unique opportunities to connect with their history.

NOTICE, Ladies Who Wish To Vote, July 1918 courtesy Jane Y. McCallum Papers, Austin History Center, Austin Public Library























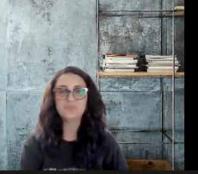








FACING





























Restricted onsite access to the Museum during FY 2020 and the Museum's 26 week closure due to the pandemic required adjustments and strengthening to overall messaging, virtual programming, and safety protocols. During the time the Museum was closed to the public, staff continued to steward and care for hundreds of artifacts, keep the building systems operational, plan for future exhibitions and programming, and clean and disinfect over 240,000 square feet of the galleries, theaters, public spaces, and offices to maintain a low-risk environment for working and learning.









**Dr. William Bush** Professor and Chair Texas A&M University, San Antonio

In the early days of the pandemic, the Museum enhanced and crafted new virtual programs to widen audience reach and respond to their needs, targeting learners of all ages and interests related to Texas history, culture, and science. Experts, authors, and advocates were enlisted to initiate virtual dialogues, with many events recorded and added to the Museum's online resource channels.









Virtual programs for young Texans were created and hosted by Museum educators including storytelling and hands-on activities. Archived online, parents and guardians access recordings as needed at any time convenient for them.







Committed to responding to the learning needs of existing audiences and drawing new audiences in, the Museum continued with Spanish translation of text in the galleries. Advertising and outreach to local Spanish-language stations included billboards and visits with Univision local reporter, Leslie Montoya. (far right) This initiative results in first-language Spanish speakers taking the lead in educating younger generations, and instilling pride in their own history as it reveals itself in the exhibitions.





MUSEO DE HISTORIA BULLOCK





By June of 2020, the State's
North Capitol Mall construction
was substantially underway in the
Museum's "front yard." The Museum
worked closely with the Texas
Facilities Commission to minimize
impact on the Museum as much as
possible. The final greenway will open
in summer 2022, providing safer and
better pedestrian and family-friendly
walkways and spaces that will enhance
the overall Museum experience.







Revenue by Type	FY 2020	FY 2019	FY 2018
ADMISSIONS			
General Admissions	711,364.04	1,402,699.36	1,379,478.16
IMAX Theatre	396,700.97	951,838.67	1,435,338.85
Texas Spirit Theater	136,154.99	314,951.47	349,438.10
GRANTS AND CONTRIBUTIONS *	606,297.50	2,352,837.00	1,746,926.58
STATE APPROPRIATIONS			
Texas History Education Program †	402,619.09	467,339.27	462,066.18
Operating Expenses	1,195,605.57	460,318.86	462,123.04
FACILITY RENTALS	254,929.50	535,181.60	468,259.51
PARKING FEES	413,931.15	802,796.11	780,750.02
MERCHANDISE SALES	340,418.14	930,906.86	885,398.24
MEMBERSHIP FEES	249,870.00	326,387.00	324,878.00
THEATER CONCESSIONS	67,771.12	178,029.24	256,157.72
CAFE COMMISSIONS/OTHER	191,023.65	126,627.76	76,674.68
Total Revenue	4,966,685.72	8,849,913.20	8,627,489.08

* Includes \$309,462 for FY	2020 Temporary Exh	ibits and Educational Programn	ning.

 $<sup>^\</sup>dagger$  \$402,619 expended in FY 2020 from FY 2014 state appropriation of \$5 million, leaving balance of \$494,730 at August 31, 2020.

Expenses by Department/Project	FY 2020	FY 2019	FY 2018
FILMS AND THEATERS	\$704,878.78	1,137,488.46	1,414,205.59
TEXAS HISTORY EDUCATION PROGRAM	402,619.09	467,339.27	462,066.18
EXHIBITIONS *	1,237,145.67	3,452,602.58	3,190,758.60
VISITOR SERVICES	837,841.72	869,038.02	963,608.42
ADMINISTRATION	775,407.80	834,112.03	597,719.77
MARKETING	296,855.52	550,984.06	558,842.76
EDUCATION AND PROGRAMS	407,222.70	571,744.40	454,378.44
HOUSEKEEPING	295,781.40	364,139.57	290,977.81
MUSEUM STORE	296,016.60	745,474.29	728,471.90
FACILITIES MAINTENANCE	146,025.20	187,044.96	183,796.63
FACILITY RENTALS	194,951.86	221,053.97	169,920.09
MEMBERSHIP	182,613.62	183,934.05	154,545.75
CREATIVE SERVICES †	214,135.75	150,329.79	
Total Expenses	5,991,495.71	9,735,285.45	9,169,291.94
Beginning Net Position	2,074,983.48	2,960,355.73	3,502,158.59
Restatement	(47,600.00)		
Change in Net Position	(1,024,809.99)	(885,372.25)	(541,802.86)
Ending Net Position	1,002,573.49	2,074,983.48	2,960,355.73

<sup>\*</sup> Exhibition costs were higher in 2018 and 2019 due to the renovation of the first floor gallery, Becoming Texas, featuring La Belle.

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<sup>†</sup> Prior to FY19, Creative Services expenses were included within the Marketing department.

## ATTENDANCE

	FY 2020	FY 2019	FY 2018
General Attendance	108,064	219,794	238,583
Theaters *	73,628	171,146	215,785
Educational Programs and Facility Rentals	63,843	97,219	96,258
Total	245,535	488,159	550,626
K-12 Students/Teachers †	33,786	78,305	82,408

<sup>\*</sup> Theater attendance includes feature films, documentaries, and Spirit Theater

## FY 2020 EXHIBITIONS

## Collector's Gallery:

The Lusher Collection (5/4/19 - 11/17/2019)

## Cowboys in Space and Fantastic Worlds

(7/13/19 - 12/1/19)

## Beyond Planet Earth:

The Future of Space Exploration (9/21/19 - 1/12/20)

## Fashion Forward

(12/21/19 - 4/12/20)

## This Light of Ours:

Activist Photographers of the Civil Rights Movement (2/15/20 - 12/6/20)

## Youth Art Month

(3/8/20 - 03/29/20)

## Collector's Gallery:

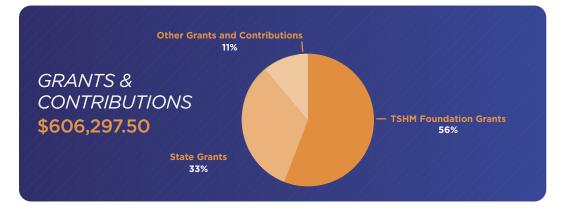
The Frank and Carol Holcomb Map Collection (11/23/19 - 8/2/20)

294 New artifacts were placed on view

## REVENUE BY TYPE







<sup>†</sup> Student and Teacher numbers also included in other totals; represents onsite visitation only

# FY 2020 DIRECT FINANCIAL CONTRIBUTIONS

The financial contributions of Museum visitors, members, sponsors, and government entities made possible the Museum's ability to meet its mission in a year in which the institution's primary revenue sources suffered a 90% loss due to the pandemic closure.

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WIT - Whatever It Takes

Youth Art Month



## SINCE ITS INCEPTION IN 1999,

the Texas State History Museum Foundation has raised over \$32 million to support a variety of educational programs that typically benefit over 400,000 visitors a year. In addition, the Foundation has provided an additional \$1 million from its endowment to support programs such as school tour scholarships to more than 5,000 students annually from economically-challenged schools. Dedicated Trustees from across the state and two staff members implement the Foundation's mission.

The Foundation presented new planned giving options in 2020 so donors can support the Museum's programs in a more significant way than might otherwise be possible. Legacy gifts can be made by adding a sentence to a will and other simple options. These gifts ensure that the Museum's exhibition and programs can inspire, inform, and delight generations to come. Generous donors who make a planned gift to support the Museum are invited to join the Texas Legacy Society and receive invitations to VIP events, a special commemorative gift, and recognition at the Museum and in print materials. Details are found at www.tshmf.org.

At its annual Texas Independence Day Dinner, the Foundation presents exemplary Texans with the prestigious History-Making Texan award, which honors living Texas legends whose contributions to the state and the nation have been truly historic and exceptional in scope. Lynn McBee of Dallas chaired a dinner held on March 2, 2020, that honored Texas legends James P. Allison, Ph.D. and Edith & Peter O'Donnell, Jr. as History-Making Texans. The Foundation greatly appreciates the generosity of its underwriters and the gala committee's diligent efforts to raise the proceeds to benefit the many educational programs of the Bullock Museum.

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Author Stephen Harrigan (left) and former CBS News anchor Dan Rather shared the stage during the launch of Harrigan's book, *Big Wonderful Thing*, at a Corporate Council event in conjunction with UT Press.

# EXHIBITIONS & PROGRAMS MAJOR DONORS 2019-2020

Individuals, corporations, and foundations provide essential support to the Museum, including for the renovations of permanent galleries, special exhibitions, educational programming, scholarships for student field trips, and free admission programs. The Texas State History Museum Foundation gratefully acknowledges the following major donors for their generous support received from September 1, 2019 to August 31, 2020.

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Independence Day Dinner. Also honored were Edith O'Donnell and Peter F. O'Donnell, Jr.

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